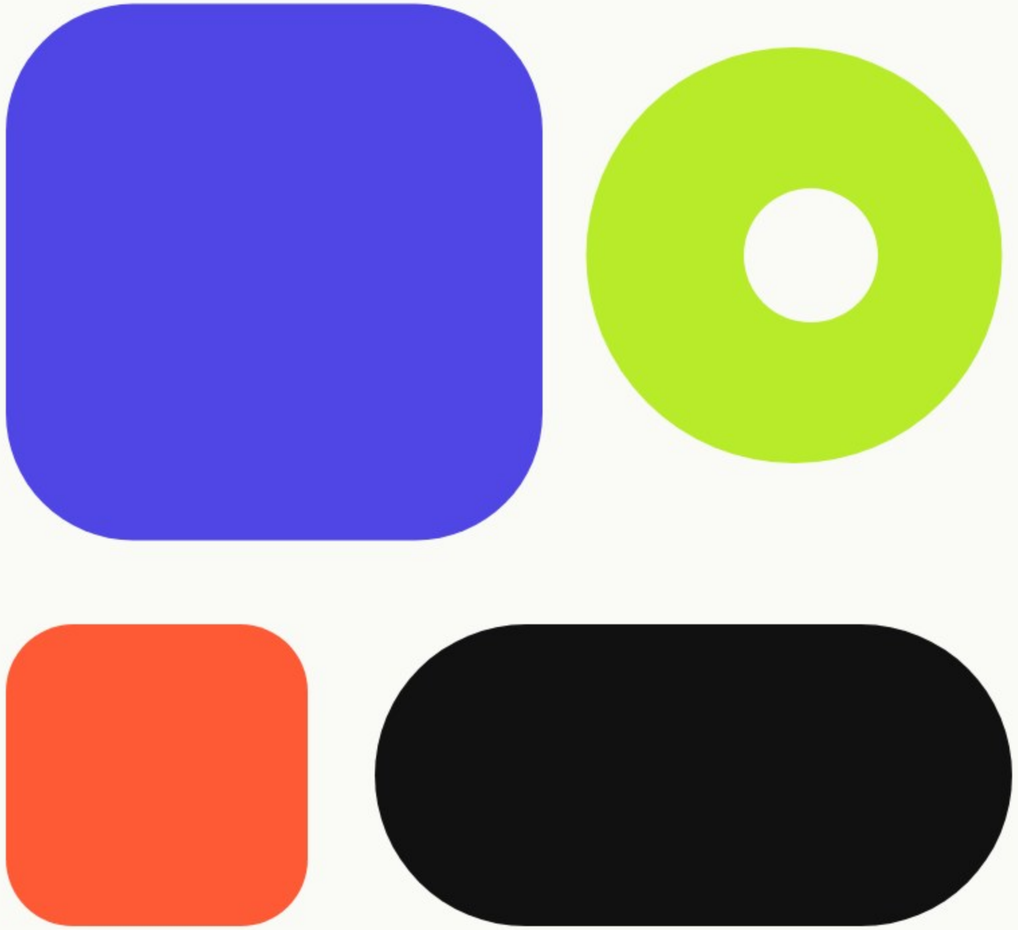
HOME-COOKED, FROM NEIGHBOURS

Tandem Table

Order home-cooked meals from local home cooks, right from your neighbours.



November 2026

AGENDA

What we'll cover

01 The problem

02 How it works

03 Traction

04 Business model

05 Team

06 The ask

THE PROBLEM

Takeout is impersonal; home cooking is untapped

Neighbours want home-cooked meals, and local home cooks are an untapped source for them.

HOW IT WORKS

How Tandem Table works

Neighbours order home-cooked meals from local home cooks

01

Cooks list meals

Local home cooks list home-cooked meals on the app

02

Neighbours order

Neighbours nearby browse and order a meal

03

Meal delivered

The home-cooked meal is handed to the neighbour

TRACTION

9 months in one city

Two-sided traction nine months after launching in a single city.

2,400
Active eaters

310
Active cooks

18,500
Meals sold

41%
Order every week

TRACTION

Meals sold month by month

Monthly meals sold grew from 600 in January to 3,500 in September.

18,500 meals sold in nine months

Month-over-month growth every month since launch



Source: Tandem Table internal data

TRACTION

Loyal eaters drive repeat demand

41% of eaters order every week after 9 months in one city



of eaters order every week

Weekly repeat rate, 9 months after launch in one city

- 2,400 active eaters placing repeat weekly orders
- Repeat demand built alongside 310 active cooks

BUSINESS MODEL

How we make money

Tandem Table takes 15% on every meal sold

15% take rate

Fee on every meal ordered through the app

$14 average order

Eaters spend $14 per order on average

Cook Pro storefront

Optional $9 per month upgrade for home cooks

TEAM

The team

Two founders with operations and payments experience



Ana Ruiz

CEO

Ran operations for a food delivery service



Sam Okafor

CTO

Built payment systems at a fintech

THE ASK

Raising $2.5M seed

To launch in 3 more cities over 18 months.

01 **$2.5M seed**
Launch in 3 more cities over 18 months. →